

Portable Air Compressors

Total Cost of Ownership



Doosan Infracore
Portable Power

What are you looking for in a compressor?

Some companies would have you believe that all compressors are alike, that if they provide air, one is as good as the other. They would also like you to believe that price should be your primary concern in the buying decision. According to an independent market study, 74 percent of compressor owners surveyed had purchased Ingersoll Rand branded air compressors. Now, knowing there are less expensive compressors on the market, why do so many contractors choose our compressors?

It's not just the product, it's our experience and dedication

The purchase price of a compressor includes more than air. It includes a company's commitment to exceeding your needs, before, during, and after the sale with experienced employees dedicated to customer support. Doosan Infracore Portable Power provides same-day shipping on 95 percent of all parts orders, and maintains a 95 percent off-the-shelf fill rate on hundreds of models of replacement parts, many dating back to the 1970s. In addition, we provide a competitive standard warranty and offer an extended aircend warranty protecting you for five years or 10,000 hours.

We believe in rewarding your loyalty by making it easy to purchase the equipment you need. Doosan Infracore Financial Services offers both traditional installment loans and leasing, with such advantages as competitive rates, flexible programs, and 100 percent financing.

The greatest piece of mind when buying a compressor from Doosan Infracore Portable Power is in our people. We have been building lasting relationships with compressor owners for over 100 years. We know our products and our industry. Our customer service group is one of the most knowledgeable in the industry having over 400 years of combined experience in the industry and more than 300 years focused on Ingersoll Rand branded products.

Doosan Infracore Portable Power compressors are a wise investment

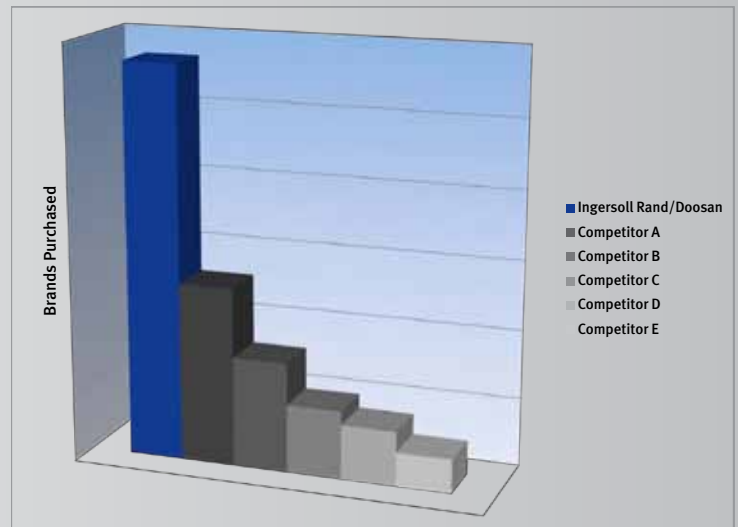
Ingersoll Rand-branded compressors have a heavy-duty construction and rugged towing capabilities, making our compressors the most reliable. We also understand that time is money so uptime is our focus. We continually design each compressor with ease of serviceability in mind so you can perform maintenance and service with much less downtime than the competition.

As if all the reasons we have given you were not enough, the most important attribute about an Ingersoll Rand branded compressor is the resale value. Even during a down economy, our compressors resale value is still seven percent higher than competitive brands. No other compressor retains its value longer.

Invest in our products backed by tremendous industry and product expertise by a staff dedicated to supporting you and your business. "What's in it for you" is what matters to us!

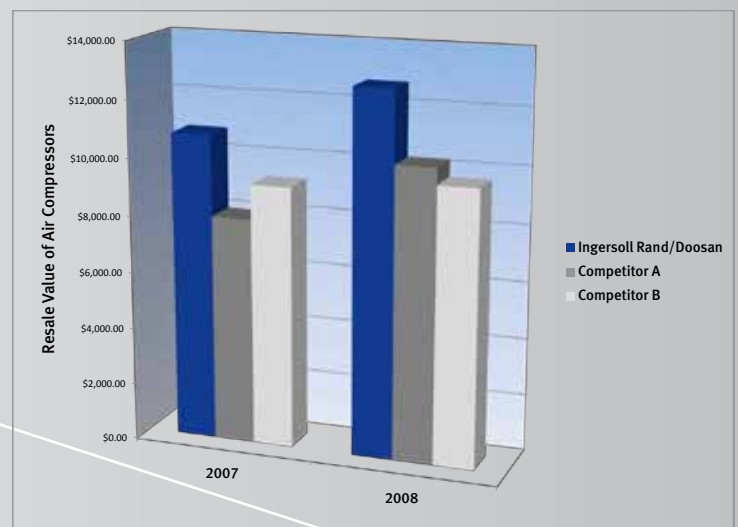
Brands Purchased

Survey results show that over 74 percent of all compressor owners have purchased an Ingersoll Rand branded air compressor.



Resale Value: Getting more from your investment

Ingersoll Rand compressor resale values average seven percent higher than the rest of the industry.



* Values are based on 185cfm class of compressors



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